STATE OF UTAH CONTRACT NUMBER: MA745 July 15, 2003 Page 1 of 3

Revision number: 3 Purchasing Agent: EULA NEEL

Item: LAUNDRY PRODUCTS/PUMPING EQUIPMENT

Vendor: 35240A A ECOLAB CENTER

370 WABASHA STREET ATTN: CONTRACT SALES ST PAUL, MN 55102-000

Internet Homepage: <u>www.ecolab.com</u>

Telephone: (800) 352-5326 EXT 4310

(651) 293-4310 - Thomas Ohs

Fax number: (651) 293-2682

Contact: THOMAS E. OHS

Email address: ed.state.local.sales@ecolab.com

Brand/trade name: ECOLAB

Price: SEE ATTACHED PRICE LIST

Terms: NET 30

Effective dates: 07/01/01 through 06/30/2004 (1- 1 year renewal options) (2005)

Days required for delivery: 3-5 DAYS ARO

Price guarantee period: 2 YEARS

Minimum order: 2 CASES ANY PRODUCT COMBINATION

Min shipment without charges: N/A

Other conditions: Remit to Address: 01297A *Laundry Supply Co., Inc.

P O Box 26667

Salt Lake City UT 84126-0667

REVISION #3: *Please note - New Remittance Address.

Bid No. EN1919

NOTE TO AGENCIES: THIS IS A MULTIPLE AWARD-REFER TO FOLLOWING CONTRACTS BEFORE MAKING PURCHASING DECISION:

MA-1394 - WAXIE SANITARY SUPPLY MA-745 - ECOLAB INC.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

| PRODUCT | BRAND | PACKAGING | PRICE |
|---|--|---------------------------|------------------|
| 1. DETERGENT | #15115 DETERGENT I | 15 GAL DRUM | \$ 224.00 |
| 2. ALKALINE DETERGENT | #17491 BREAK III-XTRA | 30 GAL DRUM | 239.00 |
| 3. BLEACH (15-16%) | #15198 DESTAINER V | 15 GAL DRUM | 72.00 |
| 4. FABRIC SOFTENER W/ ANTIBACTERIAL AGENT | #16253 SUPER BAC-SOFT | 15 GAL DRUM | 439.00 |
| 5. LAUNDRY SOUR W/RUST INHIBITOR & WHITENER | #16659 SOUR VII | 15 GAL DRUM | 220.00 |
| 6. L-2000 L-2000 | #16212 TRI-STAR L-2000 #16188 TRI-STAR L-2000 | 5 GAL PAIL 15 GAL DRUM | 79.95 235.00 |
| 7. TRI STAR GLO | #15420 | 5 GAL PAIL | 52.00 |
| 8. LAUNDRI DESTAINER DESTAINER V | #15982 TRI-STAR #15198 | 5 GAL PAIL 15 GAL | 24.00 72.00 |
| 9. CONDITIONER IV | #14712 | 15 GAL DRUM | 230.00 |
| 10.AQUA SOFT | #15446 TRI-STAR | 5 GAL PAIL | 69.00 |
| 11.SOFT VI SOLID SOFT PLUS NF | #16360 #16875 | 15 GAL DRUM 2-6# | 230.00 135.00 |
| 12.BUILDER 300 | #76430 | 55 GAL | 425.00 |
| 13.LIQUID HI-CLOR | #70938 | 30 GAL DRUM | 161.00 |
| 14.LIQUID LUSTERSUDS | #76471 | 55 GAL DRUM | 499.00 |
| 15.SOFTENER 2276 | #75051 | 30 GAL DRUM | 237.00 |
| 16.TRI-LIQUID SOUR | #70284 | 55 GAL DRUM | 276.00 |
| 17.SOLITAIRE (warewashing product, not laundry) | #10884 | 2/5# CAPS/CS | 46.41 |
| 18.PANTASTIC (Warewashing product) | #12971 | 5 GAL PAIL | 40.23 |
| 19.LAUNDRI BRITE | #15362 | 45# BOX | 39.14 |
| 20.LIQUID TRIDET | #71449 | 15 GAL DRUM | 245.00 |
| 21.SOLID SURGE PLUS | #13102 | 4/9# CAPS/CS | 169.00 |
| 22.SOLID SOFT PLUS NF | #16875 | 2/6# CAPS/CS | 135.00 |
| 23.SOLID STAIN-A-WAY | #17103 | 2/4# CAPS/CS | 71.00 |
| 24.TRI-STAR TURBO BOOST | #14330 | 5 GAL PAIL | 185.00 |

| TYPE OF LOAD | COST PER LB. | |
|-------------------|--------------|--|
| 1. TOWELS | \$.0050 | |
| 2. TABLE CLOTHS | \$.0065 | |
| 3. PADS | \$.0077 | |
| 4. LEVIS/CLOTHS | \$.0036 | |
| 5. SHEETS | \$.0077 | |
| 6. BLANKETS | \$.0040 | |
| 7. DIAPERS | \$.0077 | |
| 8. P.J. GOWNS | \$.0036 | |
| 9. LAUNDRY BAGS | \$.0036 | |
| AVERAGE LOAD COST | \$.0054 | |

PRICES INCLUDE INSTALLATION AND SERVICE OF ALL DISPENSING EQUIPMENT.

SERVICES INCLUDE:

- 1. MONTHLY STANDARD INSPECTION, MAINTENANCE & SERVICE.
- 2. IN-SERVICE TRAINING TO STATE AGENCIES.
- 3. EMERGENCY SERVICE AS REQUIRED. CALL SYSCO INTERMOUNTAIN FOOD INC.

(800) 352-5326 EXT 4310 (651) 293-4310-THOMAS OHS

VENDOR IS REQUIRED TO FURNISH EULA NEEL, STATE PURCHASING, USAGE REPORTS ANNUALLY. PLEASE REPORT TOTAL DOLLAR FIGURE BY EACH SEPARATE STATE AGENCY.

FI-NET COMMODITY CODE(S):

50003000000 CONDITIONING AND FINISHING EQUIPMENT: CHAMBERS, TUNNELS, ETC.

50525000000 CHLORINE BLEACHES, ETC.

50535470000 DETERGENT, LAUNDRY, GRANULAR

50535500000 DETERGENT, POWDER, GENERAL PURPOSE

50535540000 DETERGENT, POWDER, LOW SUDSING

50547500000 SOFTENER, NEUTRALIZER

50557750000 SODIUM CLEANING COMPOUNDS

50585000000 SOURS

50588880000 STAIN REMOVER, FOR INK STAINS ON CLOTHING

90634000000 FREIGHT HANDLING; MATERIALS HANDLING